

Telecommunication Regulatory Authority

Tender Title	Retail Enterprise Market Analysis
Tender Number	399/2025/BTB (TRA/RFP/2025/001)
PA Ref Number	TRA/RFP/2025/001
Issued By	Telecommunication Regulatory Authority

Category/Sector	General
Internal/External	External
Invitation Method	Public (INTERNATIONAL)
Initial Bond	BD 100
Bid Validity / Initial Bond Validity Period (Days)	180 days
Tender Fees	BD 15
Contract Duration	1 Year
Is Alternate Bid Allowed	No
Publish Date	Tuesday, 15 July 2025
Purchase Before	Friday, 25 July 2025
Closing Date	Sunday, 03 August 2025
Opening Date	Monday, 04 August 2025

Additional Notes

The Tenderer that fails to meet the below point will be disqualified from the tender:

- The Consultant (or its subcontractors) is expected to have at least in the last five years (**i.e. from 2019**) of relevant regulatory, legal, technical and economic experience in the telecommunications sector and has conducted relevant market reviews for Telecommunications Regulatory Authorities.

,The Authority is seeking to appoint an experienced and suitably qualified consultant to conduct a market analysis of the retail enterprise markets in the telecommunications sector. Currently, the Authority has identified the following markets that are susceptible to ex ante regulation: a) The Retail Market for the Supply of Business Broadband Internet Access Services from a Fixed Location. b) The Retail Market for the Supply of Domestic Data Connectivity Services,تسعى

الهيئة إلى تعيين مستشار ذي خبرة وكفاءة مناسبة لإجراء تحليل لأسواق شركات التجزئة في قطاع الاتصالات. حددت الهيئة حاليًا الأسواق التالية الخاضعة للتنظيم (المسبق: أ) سوق التجزئة لتوريد خدمات الإنترنت عريض النطاق للشركات من موقع ثابت. (ب) سوق التجزئة لتوفير خدمات الربط البياني المحلي (البيانات المحلية)

Tender Description:

The Authority is seeking to appoint an experienced and suitably qualified consultant to conduct a market analysis of the retail enterprise markets in the telecommunications sector. Currently, the Authority has identified the following markets that are susceptible to ex ante regulation: a) The Retail Market for the Supply of Business Broadband Internet Access Services from a Fixed Location. b) The Retail Market for the Supply of Domestic Data Connectivity Services

How to Participate?

- Those who are capable and wish to participate in the above tender have to purchase the Tender Documents online through the Bahrain Tender Board's portal <https://etendering.tenderboard.gov.bh> starting from Tuesday, 15 July 2025
- Bidders are requested to enclose with their bids the Initial Bond for the amount specified above or at the rate of 1% of the tender value whichever amount is lesser, provided that no initial bonds value shall be less than BD 100/-. **(Except for the Two-envelope tenders).**
- For Two-envelope tenders, bidders, are requested to enclose with their bids the Initial Bond for the amount specified above.
- The initial bond should be in the form of a Certified Cheque, Bank Guarantee, Insurance Policy or Cash (or as specified in the Tender Documents) valid for the duration specified above.
- The bids deposit place: (As Mentioned in the Tender Documents)
- This tender is subject to the provisions of the Tender Law issued by the Legislative Decree No. 36 of 2002, its amendments, and its Implementing Regulations issued by the Decree No. 37 of 2002.
- In addition, these conditions have to be considered:
 - Enclose copy of a valid Commercial Registration Certificate (CR) in line with the tender's subject.
 - Enclose copy of a valid certificate of compliance with the employment percentages for Bahraini manpower (Bahrainization Certificate) issued by the Ministry of Labour.
- This advertisement is considered supplementary to the tender documents. In case of any discrepancy between the Advertisement and the Tender Document, the Tender Document prevails.
- Micro, small and medium enterprises are eligible to obtain 10% preference in the financial evaluation stage, when submitting the "SMEs Classification Certificate" during bidding for this tender. The certificate is awarded by Ministry of Industry Commerce and Tourism to the SMEs and can be obtained when applying on the SMEs Registration System which can be reached via the following link: <https://www.moic.gov.bh/en/eServices/sme>
- Vendors who are not registered in the Tender Board's e-tendering system shall be required to register through the below-mentioned link, and for assistance please contact the Tender Board through email helpdesk@tenderboard.gov.bh or call on Tel No. +97317566617.
- [For Registration](#)

Inquiries

For further inquiries please contact on:

Telecommunication Regulatory Authority
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